

**Tabulation for RFP # 2010-1207 - Digital Multi-Function Device**

**Class #1 Non-MFD**

Bidders Name	Technical RFP	Addendum(s)	Click Rate - Black	Click Rate - Color	48 Month Lease	60 Month Lease	Total Lease
Carolina Office Systems		✓	.006	.05	6930 <sup>-</sup>	5889 <sup>-</sup>	
Konica Minolta		✓	.01070			22. <sup>73</sup>	
Ricoh		✓	.0068		29. <sup>97</sup>	26. <sup>24</sup>	
Systel *Main Bid		✓	.0136		20. <sup>22</sup>		
Systel *Alternate Bid		✓	.0136		20. <sup>22</sup>		
Toshiba Business Solutions		✓	.0079			28 <sup>-</sup>	
Xerox		✓	.0085			44. <sup>24</sup>	

**Class #2 Non-MFD**

Bidders Name	Technical RFP	Addendum(s)	Click Rate - Black	Click Rate - Color	48 Month Lease	60 Month Lease	Total Lease
Carolina Office Systems							
Konica Minolta			.01070			25. <sup>82</sup>	
Ricoh			.0068		34. <sup>45</sup>	30. <sup>17</sup>	
Systel *Main Bid			.0136		23. <sup>34</sup>		
Systel *Alternate Bid			.0136		23. <sup>34</sup>		
Toshiba Business Solutions			.0079			33 <sup>-</sup>	
Xerox			.0085			48. <sup>10</sup>	

Tabulation for RFP # 2010-1207 - Digital Multi-Function Device

Class #3 Non-MFD

Bidders Name	Technical RFP	Addendum(s)	Click Rate - Black	Click Rate - Color	48 Month Lease	60 Month Lease	Total Lease
Carolina Office Systems							
Konica Minolta			.01070			78. <sup>84</sup>	
Ricoh			.0068		72. <sup>89</sup>	72. <sup>89</sup>	
Systel *Main Bid			.0136		56. <sup>50</sup>		
Systel *Alternate Bid			.0136		56. <sup>50</sup>		
Toshiba Business Solutions			.0079			64. <sup>-</sup>	
Xerox			NB		<hr/>		

Class #1- MFD

Bidders Name	Technical RFP	Addendum(s)	Click Rate - Black	Click Rate - Color	48 Month Lease	60 Month Lease	Total Lease
Carolina Office Systems							
Konica Minolta			.00830			57. <sup>06</sup>	
Ricoh			.0068		54. <sup>05</sup>	47. <sup>33</sup>	
Systel *Main Bid			.0136		33. <sup>06</sup>		
Systel *Alternate Bid			.0136		33. <sup>06</sup>		
Toshiba Business Solutions			.0079			40. <sup>-</sup>	
Xerox			.0085		53. <sup>59</sup>	48. <sup>10</sup>	

Tabulation for RFP # 2010-1207 - Digital Multi-Function Device

Class #2 - MFD

Bidders Name	Technical RFP	Addendum(s)		Click Rate - Black	Click Rate - Color	48 Month Lease	60 Month Lease	Total Lease
Carolina Office Systems								
Konica Minolta				.00735			81. <sup>57</sup>	
Ricoh				.0068		108. <sup>52</sup>	95. <sup>03</sup>	
Systel *Main Bid				.0094		67. <sup>26</sup>		
Systel *Alternate Bid				.0094		67. <sup>26</sup>		
Toshiba Business Solutions				.0079			56. <sup>-</sup>	
Xerox				.0066		174. <sup>21</sup>	148. <sup>54</sup>	

Class #3 - MFD

Bidders Name	Technical RFP	Addendum(s)		Click Rate - Black	Click Rate - Color	48 Month Lease	60 Month Lease	Total Lease
Carolina Office Systems								
Konica Minolta				.00540			97. <sup>45</sup>	
Ricoh				.0068		155. <sup>17</sup>	135. <sup>89</sup>	
Systel *Main Bid				.0094		98. <sup>03</sup>		
Systel *Alternate Bid				.0094		98. <sup>03</sup>		
Toshiba Business Solutions				.0079			66. <sup>-</sup>	
Xerox				.0066		134. <sup>04</sup>	115. <sup>61</sup>	

Tabulation for RFP # 2010-1207 - Digital Multi-Function Device

Class #4 - MFD

Bidders Name	Technical RFP	Addendum(s)		Click Rate - Black	Click Rate - Color	48 Month Lease	60 Month Lease	Total Lease
Carolina Office Systems								
Konica Minolta				.00566			107. <sup>43</sup>	
Ricoh				.0068		174. <sup>39</sup>	152. <sup>71</sup>	
Systel *Main Bid				.0094		108. <sup>31</sup>		
Systel *Alternate Bid				.0094		108. <sup>31</sup>		
Toshiba Business Solutions				.0079			66. <sup>-</sup>	
Xerox				.0066		145. <sup>43</sup>	126. <sup>93</sup>	

Class #5 - MFD

Bidders Name	Technical RFP	Addendum(s)		Click Rate - Black	Click Rate - Color	48 Month Lease	60 Month Lease	Total Lease
Carolina Office Systems								
Konica Minolta				.00560			122. <sup>29</sup>	
Ricoh				.0068		173. <sup>29</sup>	151. <sup>76</sup>	
Systel *Main Bid				.0094		116. <sup>68</sup>		
Systel *Alternate Bid				.0094		116. <sup>68</sup>		
Toshiba Business Solutions				.0079			75. <sup>-</sup>	
Xerox				.0066		228. <sup>51</sup>		

Tabulation for RFP # 2010-1207 - Digital Multi-Function Device

Class #6 - MFD

Bidders Name	Technical RFP	Addendum(s)		Click Rate - Black	Click Rate - Color	48 Month Lease	60 Month Lease	Total Lease
Carolina Office Systems								
Konica Minolta				.00930	.062		82. <sup>13</sup>	
Ricoh				.0068	.0600	109. <sup>86</sup>	96. <sup>20</sup>	
Systel *Main Bid				.0094	.055	89. <sup>30</sup>		
Systel *Alternate Bid				.0094	.055	89. <sup>30</sup>		
Toshiba Business Solutions				.0079	.075		87. <sup>-</sup>	
Xerox				.0082	.0606	229. <sup>24</sup>	200. <sup>80</sup>	

Class # 7 - MFD

Bidders Name	Technical RFP	Addendum(s)		Click Rate - Black	Click Rate - Color	48 Month Lease	60 Month Lease	Total Lease
Carolina Office Systems								
Konica Minolta				.0076	.056		130. <sup>63</sup>	
Ricoh				.0068	.0600	166. <sup>49</sup>	145. <sup>79</sup>	
Systel *Main Bid				.0094	.055	126. <sup>84</sup>		
Systel *Alternate Bid				.0094	.055	126. <sup>84</sup>		
Toshiba Business Solutions				.0079	.075		109. <sup>-</sup>	
Xerox				.0082	.0606		243. <sup>59</sup>	

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Apparent Low Bidder: TOSHIBA BUSINESS SOLUTIONS Date: 24 JAN 2011  
DEORES ALVARO John Sanchez  
*Lincoln County Witness* *Lincoln County Purchasing Agent*